# Seven Ways to Captivate and Motivate Your Listeners



Seven tools to captivate, motivate, and energize your listeners

## Listening is hard work

It's a fact: Listening is hard work today. People have short attention spans, and they are often overwhelmed and preoccupied. As a result, speakers need new tools to capture attention and engage listeners in their message. Knowing what is important to your audience helps you relate to your listeners and develop a quality relationship with them.

#### Who should attend

This program is designed for all individuals who engage in face-to-face conversation—speeches, presentations, meetings—who want to speak with purpose and passion and engage their listeners for best results.

### What you will learn

"What's in it for me to listen to you?" This is a common question that listeners want answered. In this program you will gain tools to develop a listener-focused presentation that will captivate and motivate your listeners to stay tuned to your message. You will learn how to:

- **1** deliver a creative opening that grabs attention
- **2** answer "what's in it for me?"
- 3 speak with passion
- 4 use stories and humor
- 5 energize and involve your audience
- 6 speak in your listener's language
- 7 engage listeners with useful visuals

# **Program format**

Seven Ways to Captivate and Motivate Your Listeners is a two-hour program where participants learn valuable tools and skills during lunch. The program includes a Listeners' Checklist, lively discussion and exercises, and an action plan to put new skills to work.

### To register, contact:

Name

Title

Phone

E-mail

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